



Outstanding Service Award

An SRES® Outstanding Service Award recipient must have shown extraordinary performance and presence in their respective community; demonstrated that they are a source of knowledge and expertise in working with the senior market; and must have shown exceptional principles and furtherance of the principles of good practice among REALTORS® and the 50+ market.

Monica Neubauer, ABR®, CRS, GREEN, GRI, SRES®, SRS

Benchmark Realty, LLC Franklin, TN

When Monica Neubauer received her SRES® designation in 2007, she saw the growing importance of this changing demographic. Selling since 2002, 50+ customers have played a significant role in her area. She joined her local senior networking group to learn more about the resources and needs in her community. All these relevant connections and learning opportunities helped Monica prepare to become an SRES® instructor in 2009. Since then, she's been teaching this course across the country, helping agents apply this vital information in their own local markets and businesses. Locally, she presents relevant data and assists the agents in her office on senior-related issues. Monica teaches several other designation courses and serves on the Education and Grievance Committees at her local Association..